### CENTRE FOR AGRIBUSINESS INCUBATION & ENTREPRENEURSHIP

Rajmata Vijayaraje Scindia Krishi Vishwa Vidyalaya, Gwalior (M. P.)-474002.

caie@rvskvv.net

### RECRUITMENT NOTICE

Established in the state of Madhya Pradesh which has received, "Krishi Karman" award for consecutively 5 years, the journey of Rajmata Vijayaraje Scindia Krishi Vishwa Vidyalaya (RVSKVV), Gwalior over the last ten years has been fully dedicated to agriculture and allied services, extension services, mentoring agricultural students, agri-businesses, farmers in state and marginalised communities and women to take up leadership position in agri ventures in the country. While the University has a unique socio-economic position in the country, we believe that a time has come to establish a world class start-up ecosystem to promote entrepreneurship among youth in general and women in particular.

To achieve this objective, the University has evolved a unique Agri-entrepreneurship program to utilise agrarian systems & structures, utilise indigenous and global scientific knowledge and technologies to nurture highly scalable Ag-Tech entrepreneurs in the Country.

While emphasizing the need for RVSKVV style experience-based comprehensive education more than ever before, new world order brought about by globalisation and liberalisation of economy and the emphasis on 'Make in India' and 'Start up India' have revolutionised the knowledge assimilation and its utilisation for the betterment of mankind necessitating paradigm shifts in certain aspects. The University which has been responsive to socioeconomic needs of farmers and Agri practitioners, the cradle of many innovative ideas in agriculture research and education has been in the process of re-inventing and re-defining itself for the next 10-15 years and beyond.

It is in this backdrop that the University is overjoyed for establishing CAIE (Centre for Agribusiness Incubation & Entrepreneurship) which will facilitate the institution in bringing out the next round of agri-innovations and promoting incubation.

Positions, to be based at Gwalior:

Ricetor Extension Services

RVSKVV, Gwalior (M.P.)

- Chief Executive Officer (1) [Rs.1.50 lakh per month]
- Customer Care Manager/ Accounts Officer/ C. A. (1) [Rs.0.28 lakh per month]
- Mentors (2) [Rs.0.28 lakh per month]
- Laboratory Technician (1) [Rs.0.18 lakh per month]

Above positions are for full-time work and on a contractual basis co-terminus with the project, directly employed with the incubator. All positions are initially based at Gwalior, with a probation period of 6 months for every staff. For remuneration and eligibility criteria, please refer to university website http://www.rvskvv.net for more information. Interested candidates must apply on or before October 21, 2021, by hard copy along with the selfattested copies of all certificates of Qualifications and experience through registered post or in person to Director Extension Services, Rajmata Vijayaraje Scindia Krishi Vishwa Vidyalaya, Behind LNIPE, Gwalior (M. P.) - 474002 on the top of envelope containing application must be written as application for the post of .....

### TERMS AND CONDITIONS

Applications must be sent through registered post or in person. The post applied for must be CLEARLY mentioned as "Application for the post of ...... in Centre for Agribusiness Incubation and Entrepreneurship in RVSKVV"

- 1) The minimum age as of last date of closing application should be at least 21 years and maximum must not be more than 50 years for any of the positions.
- The selection and appointment will be made by a Screening Committee constituted by the Incubator for this purpose. Based on the number of candidates; some of the junior level positions may have a two-stage selection process - the first stage would be a written exam and the second stage will be the interview. Only shortlisted candidates for any of the positions will be intimated through email for attending an interview for final selection.
- The age limit, qualifications, experience and other requirements may be relaxed at the discretion of the Screening Committee, in case of candidate/s otherwise well qualified for a specific position.
- 4) The appointment will be initially for a period of one year which may be extended based on a satisfactory performance evaluation at the end of the first year. Performance based renewal may be made up to 4 years or till extension/ termination of the project, whichever is earlier. The positions are presently under project mode and will be coterminus with the project.
- The salary may be increased or decreased as per the guidelines of the funding agency and the decision taken by CAIE/RVSKVV, Gwalior.
- Candidates are required to enclose self-attested copies of all the testimonials in support of their qualifications & experience failing which their candidature is liable to be rejected outright. All educational, professional and technical qualifications should be from a recognized Board / University and the original certificates should be produced at the time of interview, if shortlisted.
- 7) Persons working in Govt. or Public Sector Undertaking and willing to work on deputation should apply through proper channel or produce 'No-Objection Certificate' at the time of interview.
- Travel to and for the interview will be at the own cost of the candidate and no 8) reimbursement/s will be made.
- 9) Canvassing in any form will be a disqualification.
- 10) Mere fulfilment of the minimum prescribed qualification and experience will not vest any right on a candidate for being called for interview. Only the candidates short listed by a duly constituted Screening Committee will be called for interview. In case a large number of applications are received for the post, the Screening Committee may limit the number of candidates to those possessing higher qualification or alternatively may arrange written screening test for short-listing the candidates. The decision of the Committee in this regard will be final. No interim inquiries in this regard will be entertained.
- The Centre for Agribusiness Incubation & Entrepreneurship, Gwalior is an, 'equal opportunity' employer and does not discriminate on the basis of caste, creed, age, gender, language, geographies, etc. Women are especially encouraged to apply for various vacancy positions. tension Services

-RVSKVV, Gwalior (M.P.)

DES-RVSKVV, Gwellor (M.P.)

# Job description for position of Chief Executive Officer

| Title                                | Chief Executive Officer   |             |
|--------------------------------------|---|-------------|
| Essential educational Qualifications | M.Tech/ MBA/ PGDM/ Equivalent Master degree in agribusiness/ marketin agri-marketing/technology commercialization/entrepreneurship preferal from the premium institutes i.e. IIM, IIT, MANAGE, IRMA   | 1           |
| Essential experience                 | Should be having an experience of at least 03 years in technologic commercialisation; supported incubators valuation of technologic development of business plans, preparation of detailed project reports for statups, assessment and evaluation of project start-ups and mentored at least 5-start-up companies.  | es,<br>art- |
| Desirable qualifications             | <ul> <li>8 Years working experience in projects of similar nature and scar related to entrepreneurship/ incubation in India or abroad.</li> <li>Knowledge of Hindi and English languages and understanding of a culture and traditions of India.</li> <li>Experience in the development of successful in Agribusiness Incubation.</li> <li>Balanced approach towards dealing with people with diverbackground.</li> <li>Physically fit and willingness to travel in the rural hinterland if nearises</li> </ul> | the<br>tor  |
| Job profile                          | <ul> <li>Assessment and evaluation of project start-ups.</li> <li>Oversee technology commercialisation for the start-ups in the incuba</li> <li>Networking with relevant stakeholders for bringing in entrepreneurs relevance to the incubator and help in their "go-to-market" activities.</li> <li>Plan, schedule and manage various events for and with incuba stakeholders.</li> <li>All other related activities of the Incubator.</li> </ul>  | of          |
| Remuneration and other facilities    | Consolidated fixed salary of Rs.1.50 lakh per month. TDS and oth deductions as applicable from time to time will be applicable. Posting is Gwalior (M. P.)  |             |

Director Extension Services DES-RVSK VV. Gwallol (M.E.)

## Job description for position of Customer Care Manager/ Accounts Officer/ C. A.

| Title                                | Customer Care Manager/ Accounts Officer/ C. A.   |  |  |  |  |  |  |
|--------------------------------------|--|--|--|--|--|--|--|
| Essential educational Qualifications | MBA/ PGDM/ Equivalent Master's degree in Finance from UGC recognised institute/ universities  Minimum experience of 3 years in developing business plans, assessment and evaluation of financial plans of start-ups/ entrepreneurs and well conversant in financial compliances and related matters/ Knowledge of Computer Science with good communication skills.   |  |  |  |  |  |  |
| Essential experience                 |  |  |  |  |  |  |  |
| Desirable qualifications             | ICMA/CAIIB  Working experience in projects of similar nature and scale  Knowledge and understanding of the culture and traditions of India  Diploma in Corporate relation/ Industrial relation/ allied fields  |  |  |  |  |  |  |
| Job profile                          | <ul> <li>Work closely with the CEO as well as Marketing Manager of the incubator towards development of the main objectives of the incubator.</li> <li>Contribute to the formulation of annual financial plans, monitor their implementation and make appropriate changes within areas of responsibility.</li> <li>Finance management of the incubator; fulfilling all the relevant statutory rules governing the functioning of a Section 8company.</li> <li>Oversee budgetary management and the preparation of accounts and financial reports</li> <li>Development of financial policies and procedures to ensure effective management of the incubator.</li> <li>Manage contracts, tendering arrangements and on-going relationships with various supply and procurement stakeholders</li> <li>Any other duties as may be assigned by management within the context of the contract of employment. Priorities may vary from time to time.</li> </ul> |  |  |  |  |  |  |
| Remuneration and other facilities    | Consolidated fixed salary of Rs.0.28 lakh per month. TDS and other deductions as applicable from time to time will be applicable. Posting is in Gwalior (M. P.).   |  |  |  |  |  |  |

Director Extension Services DES-RVSKVV, Guallor (M. )

# Job description for position of Mentor

| Title                                      | Mentor  |
|--|---|
| Essential<br>educational<br>Qualifications | Masters' degree in agribusiness/ licensing/ technology transfer/<br>commercialization or similar specialisation, preferably with an<br>additional certification or degree in IPR  |
| Essential experience                       | Mentoring/ Commercialisation/ Technology transfer work experience of Incubation of over 3 years   |
| Desirable qualifications                   | Work experience in the field of agriculture and allied – agricultural technologies, food technology, textiles and relevant rural sectors – both onfarm and off-farm sectors  Successfully demonstrated work in the area of product/ technology transfer or commercialisation.   |
| Job profile                                | <ul> <li>The candidate should assist in the identification, evaluation, protection, marketing, and licensing of the incubatee's technology.</li> <li>The Mentor should assist in developing, marketing and promotion of the various technologies of the Incubator, and its mission to advance innovation by serving faculty, supporting the research enterprise, and partnering with entrepreneurs and businesses to commercialize inventions that enhance the economy and benefit the public.</li> <li>Conducts initial reviews for patentability / marketability. Works with RVSKVV faculty/inventors, other staff, patent attorneys/lawyers, and consultants to further evaluate the commercialization potential of the incubatee's technology. Develop and implement a marketing plan for RVSKVV intellectual property. Create non-confidential promotional materials for technologies / capabilities / research expertise etc. for dissemination to various potential collaborators and partners.</li> <li>Demonstrated abilities in conduct of feasibility studies, market analysis</li> <li>Experience of working with start-ups, record their progress and develop case studies.</li> <li>Develop and maintain strong working relationships with departments, colleges, research centres, autonomous institutions including academic and financial.</li> <li>Review Confidentiality Agreements (CAs), Non-Disclosure Agreements (NDAs) Material Transfer Agreements (MTAs) and other documents associated with technology transfer activities.</li> <li>Finalise all license documentation as necessary to be in compliance with various Gol laws and regulations as well as relevant policies.</li> <li>Contributing to developing content and material for executing marketing strategy and plans of the incubator</li> </ul> |
|  | ➤ All other mentoring related activities.   |
| Remuneration                               | Consolidated fixed salary of Rs.0.28 lakh per month. TDS and other  |
| and other                                  | deductions as applicable from time to time will be applicable. Posting is in  |
| facilities                                 | Gwalior (M. P.).  |

# Job description for position of Laboratory Technician

| Title                                      | Laboratory Technician  |
|--|--|
| Essential<br>educational<br>Qualifications | Diploma from recognised State Technical Board/ institution — specialisation in plant operation / mechanical trades.  |
| Essential experience                       | At least three years of work experience of maintenance & processing / production plans in Agri Processing/allied agri or similar domains   |
| Desirable qualifications                   | Demonstrated ability to perform field level work including testing, repairing and maintenance Sound understanding of instruments and equipment used in set up of similar nature of work  |
| Job profile                                | <ul> <li>Operate and maintain pilot production units and testing laboratories</li> <li>Operate a variety of industrial grade food production equipment, fruit and vegetables, spices etc. processing units including mixers, pumps, blenders, formers, tunnel freezers and packagers, etc.</li> <li>Assemble tooling for packaging equipment, use scales, pumps and pipettes to weigh out raw ingredients for various products.</li> <li>Ensure accuracy on all process documentation.</li> <li>Ensure all processes adhere to respective safety standards.</li> <li>Perform pre- and post-operation cleaning procedures</li> <li>Overall maintenance of fruits &amp; vegetables plants and packaging units</li> </ul> |
| Remuneration and other facilities          | Consolidated fixed salary of Rs. 0.18 lakh per month. TDS and other deductions as applicable from time to time will be applicable. Posting is in Gwalior (M. P.).  |

## CENTRE FOR AGRIBUSINESS INCUBATION & ENTREPRENEURSHIP

Rajmata Vijayaraje Scindia Krishi Vishwavidyalaya, Gwalior (M. P.) – 474002. <u>caie@rvskvv.net</u>

### **REF. NO.** 2021

| 1. A                           | Application for the posi  | tion of: (ple         | ase tick√one                             | box only)   |                                     |                      | 1             | _            |  |
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| L                              | ☐ Lab Technician  |                       |  |             |                                     |                      | L             |              |  |
| 2 F                            | 2. Please use the format given below only and provide complete data. Use additional sheets as needed and  |                       |  |             |                                     |                      |               |              |  |
|                                | reference them suitably. All information furnished MUST be based on supporting documentation.             |                       |  |             |                                     |                      |               |              |  |
|                                |   |                       |  |             |                                     | FF                   | 6             |              |  |
| 3. <u>A</u>                    | All pages of the applicat   | ion and ado           | ditional sheets                          | s/annexure  | must be o                           | luly signed          | (self-certi   | fied) before |  |
| S                              | ubmission of hardcopy   | by post/co            | ourier.                                  |             |                                     |                      |               |              |  |
| , -                            | N 1 11 .  | CC.                   | ,  |             |                                     |                      | 1             |              |  |
| 4. F                           | Please attach all copies  | of certificat         | es/supportin                             | g documen   | tation alor                         | ng with this         | s application | on.          |  |
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| Gen  Cate  SC  2. El  S.  No.  | egory:  C   | BC  ICATIONS  Degree/ | □ Differently (in reverse ch University/ | rabled Pers | Ma<br>son [<br>l order):<br>Year of | % of Marks or        | Class /       | Distinctions |  |

| 5.                 | Higher-Secondar<br>Class XII:    | ry /      |               |                |                          |            |                        |                       |        |       |
|--------------------|----------------------------------|-----------|---------------|----------------|--------------------------|------------|------------------------|-----------------------|--------|-------|
| 6.                 | Matriculation / Secondary School | ol /      |               |                |                          |            |                        |                       |        |       |
| Note               |                                  |           | 1             | <u>'</u>       | l .                      |            | <u> </u>               |                       |        |       |
| i.<br>ii.          | All qualification If CGPA, both  |           |               |                | ould be n                | nentioned. |                        |                       |        |       |
| 3. TI              | ECHNOLOGIES CO                   | OMMERCI   | ALISED        |                |                          |            |                        |                       |        |       |
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| 5. IN              | INOVATIONS/ST                    | ART-UPS   | PROMOTED      | IN LAST 5 Y    | EARS                     |            |                        |                       |        |       |
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| <b>6.</b> KI       | ESEARCH PAPER   Journal   ISSN   |           | of the Paper  |                | <b>EARS</b><br>'hether   | No. of     | Month &                | V                     | ol.    | Issue |
| No.                | No.                              | Title     | or the raper  | fi<br>so<br>ar | rst / ole other? Yes/No) | authors    | Year of<br>Publication | N                     | 0.     | No.   |
|                    |                                  |           |               |                |                          |            |                        |                       |        |       |

| <b>7. PAP</b> | PERS PRESENTED I   | N CONFERENCES /    | <b>SEMINARS (IN TH</b> | HE PAST F | IVE YEARS | 5)        |       |
|---------------|--------------------|--------------------|------------------------|-----------|-----------|-----------|-------|
| S.            | Title of the Event | Title of the Paper | Whether first /        | No. of    | Month     | Organizer | Place |
| No.           |                    |                    | sole author?           | authors   | & Year    |           |       |
|               |                    |                    | (Yes/No)               |           |           |           |       |
|               |                    |                    |                        |           |           |           |       |
|               |                    |                    |                        |           |           |           |       |

| 8. RES | 8. RESEARCH PROJECTS/CONSULTANCIES TAKEN UP IN THE PAST FIVE YEARS |                 |                  |           |         |               |         |  |  |  |
|--------|--|-----------------|------------------|-----------|---------|---------------|---------|--|--|--|
| S.     | Project  | Whether         | Sponsoring /     | Client    | Month/  | Month / Year  | Project |  |  |  |
| No.    | Title  | Principal       | Funding          | (If       | Year of | of Completion | Outcome |  |  |  |
|        |  | Investigator /  | Agency & Value   | different | Award   |               |         |  |  |  |
|        |  | Project Leader? | (in INR Million) | from      |         |               |         |  |  |  |
|        |  | (Yes / No)      |                  | Sponsor)  |         |               |         |  |  |  |
|        |  |                 |                  |           |         |               |         |  |  |  |
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|     | 9. TRAINING PROGRAMS /WORKSHOPS/SEMINARS/CONFERENCES ATTENDED (IN THE PAST FIVE YEARS) |                  |         |       |        |        |      |  |
|-----|--|------------------|---------|-------|--------|--------|------|--|
| S.  | Type of  | Sponsor / Client | Theme / | Place | From   | То     | Your |  |
| No. | Program  | (if any)         | Title   |       | (Date) | (Date) | Role |  |
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| 10. AW | 10. AWARDS/ REWARDS / RECOGNITIONS / PROFESSIONAL AFFILIATIONS |         |  |  |  |  |  |
|--------|--|---------|--|--|--|--|--|
| S.     | Appointing /   | Month & | Brief details of Award / Reward / Recognition etc. |  |  |  |  |
| No.    | Nominating /   | Year    |  |  |  |  |  |
|        | Recognizing Body   |         |  |  |  |  |  |
|        |  |         |  |  |  |  |  |
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| 11  | Have you faced | any disciplinary | /nenal action by  | v the employer? | YES / NO    |
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If the answer to any of the above is "YES", full details must be furnished.

### 12. References (3);

### 13. Any other information you wish to highlight:

#### 14. Declaration:

I hereby declare that all the statements/particulars made/furnished in this application are true, complete and correct to the best of my knowledge and belief. I also fully understand that in the event of any information furnished being found false, incomplete or incorrect at any stage, my application/candidature is liable to be summarily rejected and if I am already appointed, my services are liable to be terminated from the post, without any notice and without prejudice to any other legal/penal action that the Institute may initiate, as deemed fit.

| Signature of the applicant | ī |
|----------------------------|---|
| (Name of the applicant)    |   |

Place: